

Hall Ticket No 

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Question Paper Code : C1001



**VARDHAMAN COLLEGE OF ENGINEERING  
(AUTONOMOUS)**

MBA I Semester Supplementary Examinations July - 2014  
(Regulations: VCE-R11)

**MANAGEMENT AND ORGANIZATION BEHAVIOR  
(Master of Business Administration)**

Date : 03 July, 2014

Time : 3 Hours

Max. Marks : 60

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**Answer any FIVE Questions. All Questions carries equal marks  
All parts of the question must be answered in one place only**

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1. Define the term management. Enumerate on the different types of managers and their roles. 12M
2. a) Explain how contingency approach differs from early theories of management? 6M  
b) Asses the contributions of Henry Fayol to management thought. 6M
3. a) Define planning and discuss the purpose of planning. 4M  
b) Write short notes on the process and techniques of decision making. 8M
4. a) Enumerate the factors that influence the amount of centralization and decentralization. 6M  
b) Describe the five stages of group development. 6M
5. a) Explain why the concept of an "organization as an iceberg" is important to understanding organization behavior? 6M  
b) Describe the focus and goals of organization behavior. 6M
6. a) Describe Maslow's hierarchy of needs and how it can be used to motivate. 6M  
b) Write short notes on Hertzberg's two factor theory. 6M
7. a) Discuss the requirements for effective control. 6M  
b) Write short notes on how communication skills are used to manage conflicts. 6M
8. Discuss how conflict management influences group behavior citing examples. 12M



**VARDHAMAN COLLEGE OF ENGINEERING**  
**(AUTONOMOUS)**

MBA I Semester Supplementary Examinations - 2014

(Regulations: VCE-R11)

**STATISTICS FOR BUSINESS RESEARCH**

(Master of Business Administration)

Date : 04 July, 2014

Time : 3 Hours

Max. Marks : 60

**Answer any FIVE Questions. All Questions carries equal marks**

**All parts of the question must be answered in one place only**

1. Define Research. Explain the various steps in the research process. 12M
2. Explain various scaling techniques used in research? 12M
3. For the following raw data prepare a frequency distribution with the starting class as 5 - 9 and all classes with the same width 5. 12M

| Marks in English |    |    |    |    |    |    |    |    |    |
|------------------|----|----|----|----|----|----|----|----|----|
| 12               | 36 | 40 | 16 | 10 | 10 | 19 | 20 | 28 | 30 |
| 19               | 27 | 15 | 21 | 33 | 45 | 7  | 19 | 20 | 26 |
| 26               | 37 | 6  | 5  | 20 | 30 | 37 | 17 | 11 | 20 |

Also find Arithmetic Mean.

4. Calculate correlation co-efficient between expenditure on advertising and sales from the data given below: 12M

|  |    |    |    |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|----|----|----|
| <b>Expenditure on Advertisement (Rs'000)</b> | 39 | 65 | 62 | 90 | 82 | 75 | 25 | 98 | 36 | 78 |
| <b>Sales (lakh Rs.):</b>                     | 47 | 53 | 58 | 86 | 62 | 68 | 60 | 91 | 51 | 84 |

5. The data given below are the figures of production ( in 1000 tones) of a sugar factor: 12M

|            |      |      |      |      |      |      |      |
|------------|------|------|------|------|------|------|------|
| year       | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
| production | 77   | 88   | 94   | 85   | 91   | 98   | 90   |

Fit a straight line by the method of least squares and show the trend values.

6. For the following data test Fisher's ideal index number satisfies both Time reversal and Factor reversal tests. 12M

| Commodity | Base Year |          | Current Year |          |
|-----------|-----------|----------|--------------|----------|
|           | Price     | Quantity | Price        | Quantity |
| A         | 2         | 7        | 6            | 6        |
| B         | 3         | 6        | 2            | 3        |
| C         | 4         | 5        | 8            | 5        |
| D         | 5         | 4        | 2            | 4        |

7. a) A survey on semi-skilled workers in two cities gives the following information: 6M

| City | Mean monthly earning | Standard deviation | size |
|------|----------------------|--------------------|------|
| A    | 695                  | 40                 | 200  |
| B    | 710                  | 60                 | 175  |

Test the hypothesis at 5 percent level that there is no difference between monthly earnings of workers in the two cities.

- b) Explain clearly the procedure generally followed in testing of hypothesis? 6M
8. Write short notes on any three of the following: 12M
- Null Hypothesis
  - Parametric test
  - F-test
  - t-test

Hall Ticket No

Question Paper Code : C1003



**VARDHAMAN COLLEGE OF ENGINEERING**  
**(AUTONOMOUS)**

MBA I Semester Supplementary Examinations July - 2014

**(Regulations: VCE-R11)**

**MANAGERIAL ECONOMICS**

**(Master of Business Administration)**

**Date : 5 July, 2014**

**Time : 3 Hours**

**Max. Marks : 60**

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**Answer any FIVE Questions. All Questions carries equal marks**

**All parts of the question must be answered in one place only**

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|----|---|-----|
| 1  | a) What is meant by Managerial Economics?   | 6M  |
|    | b) Explain clearly its aspects of application.  | 6M  |
| 2  | a) What is meant by Law of demand? Are there any types of demand?   | 5M  |
|    | b) Explain the Law of demand with a table and graph. Are there any assumptions and exceptions?  | 7M  |
| 3  | a) How do you explain the meaning of Law of Supply?   | 5M  |
|    | b) Briefly explain the Elasticity of Supply.  | 7M  |
| 4  | Describe the meaning of production function. Explain with one variable input and with two variable inputs.  | 12M |
| 5  | a) What is meant by "MONOPOLY"? What are the causes?  | 5M  |
|    | b) Illustrate the process of price determination under "MONOPOLY".  | 7M  |
| 6  | What is meant by "Break Even Point". Show with a graph? How do you find it? How it is useful for a business person in taking managerial decision. | 12M |
| 7. | What is Inflation? Explain various measures to control Inflation.   | 12M |
| 8  | Discuss various measures to control Business Cycles.  | 12M |

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Question Paper Code : C1004



**VARDHAMAN COLLEGE OF ENGINEERING  
(AUTONOMOUS)**

MBA I Semester Supplementary Examinations July - 2014

(Regulations: VCE-R11)

**FINANCIAL ACCOUNTING & ANALYSIS**

(Master of Business Administration)

Date : 07 July, 2014

Time : 3 Hours

Max. Marks : 60

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**Answer any FIVE Questions. All Questions carries equal marks**

**All parts of the question must be answered in one place only**

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1. Discuss the important Accounting Concepts and Conventions. 12M
  
2. Shalini arora set up Ace marketing Ltd to provide consultancy. During a short period, the company completed the following transactions: 12M
  - i. Shalini invested cash in Ace's share capital, Rs.20,000.
  - ii. Billed customers for services provided, Rs.5,600.
  - iii. paid assistant's salary, Rs.600.
  - iv. Bought computer on credit, Rs. 4,400.
  - v. Received cash from customers billed earlier, Rs.1,350.
  - vi. Took a bank loan, Rs.5000.
  - vii. paid to creditors, Rs.2, 000.
  - viii. Received fee for professional services, Rs.8,250.
  - ix. paid dividends, Rs.1,100.Give Journal entries for the above transactions.
  
3. A Bus costs Rs.8,00,000 and is expected to realize Rs.80,000 at the end of its estimated useful life of 6 years, Calculate its Annual depreciation and prepare a depreciation schedule for 6 years under: 12M
  - i. Straight line method
  - ii. Written down value method
  
4. Vespa India Ltd issued equity shares of 5000 @ Rs.100 each payable as Rs.20 on application, Rs.30 on allotment, Rs.20 on 1<sup>st</sup> call and Rs.30 on final call. 6000 shares were applied for allotment. All money were received except 1<sup>st</sup> call and final call on 100 shares. Subsequently these shares were forfeited and reissued at Rs.70 per share. Show Journal entries. 12M
  
5. Discuss the different methods of inventory valuation with suitable examples. 12M

Cont...2

- 6 Balance sheets of M/s. Ram & Co. Ltd. as on 1<sup>st</sup> January 2007 and 31<sup>st</sup> January 2007 were as follows: 12M

| Liabilities           | As on 1 <sup>st</sup><br>Jan, 2007 | As on 31 <sup>st</sup><br>Dec,2007 | Assets    | As on 1 <sup>st</sup><br>Jan, 2007 | As on 31 <sup>st</sup><br>Dec,2007 |
|-----------------------|------------------------------------|------------------------------------|-----------|------------------------------------|------------------------------------|
| Creditors             | 40,000                             | 44,000                             | Cash      | 10,000                             | 7,000                              |
| Mr. Ram's<br>Loan     | 25,000                             | -                                  | Debtors   | 30,000                             | 50,000                             |
| Loan from<br>R.N.Bank | 40,000                             | 50,000                             | Stock     | 35,000                             | 25,000                             |
| Capital               | 1,25,000                           | 1,53,000                           | Machinery | 80,000                             | 55,000                             |
|                       |                                    |                                    | Land      | 40,000                             | 50,000                             |
|                       |                                    |                                    | Buildings | 35,000                             | 60,000                             |
|                       | <b>2,30,000</b>                    | <b>2,47,000</b>                    |           | <b>2,30,000</b>                    | <b>2,47,000</b>                    |

During the year machine costing RS.10,000 (accumulated depreciation RS.3,000) was sold for Rs.5,000. The provision for depreciation against machinery as on 1<sup>st</sup> January, 2007 was Rs.25,000 and on 31<sup>st</sup> December 2007 Rs.40,000. Net profit for the year 1997 amounted to Rs.45,000. You are required to prepare funds flow statement.

- 7 Following is the Balance Sheet of M/s. Weldone Ltd.as on 31.03.2008 12M

| Liabilities              | Rs.                | Assets               | Rs.                |
|--------------------------|--------------------|----------------------|--------------------|
| Equity Share Capital     | 30,00,000          | Land                 | 5,00,000           |
| Preference Share Capital | 40,00,000          | Buildings            | 30,00,000          |
| General Reserve          | 5,00,000           | Plant and Machinery  | 30,00,000          |
| Profit and Loss Account  | 5,00,000           | Furniture            | 4,00,000           |
| 12% debentures           | 20,00,000          | Debtors              | 20,00,000          |
| Trade Creditors          | 6,00,000           | Stock                | 15,00,000          |
| Outstanding Expenses     | 1,50,000           | Cash                 | 4,00,000           |
| Provision for Taxation   | 2,00,000           | Prepaid Expenses     | 4,00,000           |
| Proposed Dividends       | 3,00,000           | Preliminary Expenses | 50,000             |
|                          | <b>1,12,50,000</b> |                      | <b>1,12,50,000</b> |

From the above particulars, you are required to calculate:

- i. Current Ratio
  - ii. Debt-Equity Ratio
  - iii. Capital Gearing Ratio
  - iv. Liquidity Ratio
8. Discuss the limitations of Financial Statements. 12M

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Question Paper Code : C1005



**VARDHAMAN COLLEGE OF ENGINEERING**  
**(AUTONOMOUS)**

MBA I Semester Supplementary Examinations July - 2014

**(Regulations: VCE-R11)**

**BUSINESS LAW**

**(Master of Business Administration)**

**Date : 08 July, 2014**

**Time : 3 Hours**

**Max. Marks : 60**

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**Answer any FIVE Questions. All Questions carries equal marks.**

**All parts of the question must be answered in one place only.**

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1. What do you understand by 'capacity to contract'? What is the legal effect of a minor's misrepresentation of his age while entering into an agreement? Name some persons, other than minors, who are not competent to contract. 12M
2. a) What do you understand by performance of a contract? What are the rules of law relating to time and place of performance of a contract? 8M  
b) When is time deemed to be the essence of a contract in the performance of the contract and with what consequences? 4M
3. What are the different modes in which the agency can be terminated? Explain. When does the termination take effect? 12M
4. What are the differences between Bill of Exchange and Promissory Note? 12M
5. What are the statutory provisions regarding the holding of an annual general meeting? What business is transacted at such a meeting? 12M
6. When can a company be wound up by the court? Who are the persons entitled to present a petition for the winding up of a company by the court, and what are the circumstances in which each may present the petition? 12M
7. Define the term "Previous year" and "Assessment year"? What are the exceptions to the rule that income of a previous year is assessed to tax in the assessment year? 12M
8. a) VAT is termed as 'Consumption based' Tax. Why? 4M  
b) Explain how VAT helps to avoid cascading effect of taxation with suitable example. 8M

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Question Paper Code : C1006



**VARDHAMAN COLLEGE OF ENGINEERING**  
**(AUTONOMOUS)**

MBA I Semester Supplementary Examinations July - 2014

**(Regulations: VCE-R11)**

**BUSINESS ENVIRONMENT**

**(Master of Business Administration)**

**Date : 09 July, 2014**

**Time : 3 Hours**

**Max. Marks : 60**

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**Answer any FIVE Questions. All Questions carries equal marks.**

**All parts of the question must be answered in one place only.**

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1. Critically examine the FDI policy in India. 12M
2. What are regional trade blocks? What are the factors responsible for regional groupings? What are the implications? 12M
3. Discuss the meaning of 'Fiscal Policy'. What are the objectives of this policy? 12M
4. Explain the tools and objectives of monetary and credit policy. 12M
5. The present EXIM policy is fairly relevance to change the direction and magnitude of Indian trade in conjunction with the bilateral and multilateral trade agreements – substantiate your answer. 12M
6. Discuss the impact of new economic policy on Balance of Payment Position. Also debate whether Indian economy is moving on the right direction on the basis of BOP situation. 12M
7. Critically examine the role and functions of WTO with reference to modern developing countries. 12M
8. Analyze the features and components of Indian financial system. 12M