

**ADITYA ENGINEERING COLLEGE (A)**

MBA II Semester End Examinations (Regular), APR 2018

**ORGANIZATIONAL BEHAVIOR**

**Time: 3 hours**

**Max. Marks: 60**

**PART – A Answer any FOUR questions**

**PART – B Compulsory**

**All Questions Carry Equal Marks**

**All parts of the questions must be answered at one place only**

**PART – A**

- |   |   |                                                                             |     |      |
|---|---|-----------------------------------------------------------------------------|-----|------|
| 1 | a | Define organizational behavior and explain its scope?                       | CO1 | [6M] |
|   | b | Discuss organizational behavior linkages with other social sciences?        | CO1 | [6M] |
| 2 | a | Explain models of organizational behavior?                                  | CO1 | [6M] |
|   | b | Explain about different approaches to organizational behavior?              | CO1 | [6M] |
| 3 | a | Describe different theories of motivation?                                  | CO2 | [6M] |
|   | b | Define leadership and explain about theories of leadership?                 | CO2 | [6M] |
| 4 | a | Define personality and explain different stages of personality?             | CO3 | [6M] |
|   | b | Explain about Johari Window in detail?                                      | CO3 | [6M] |
| 5 | a | Discuss about different learning theories in detail?                        | CO3 | [6M] |
|   | b | Explain the process of decision making?                                     | CO3 | [6M] |
| 6 | a | Explain team building process?                                              | CO3 | [6M] |
|   | b | Discuss about collaborative processes in work groups?                       | CO3 | [6M] |
| 7 | a | Discuss about determinants of organizational structure?                     | CO4 | [6M] |
|   | b | Explain about different organizational development interventions in detail? | CO4 | [6M] |

(P.T.O)

**PART - B**

8 **CASE STUDY**

[12M]

Rohit Narang joined Apex Computers (Apex) in November after a successful stint at Zen Computers (Zen), where he had worked as an assistant programmer. Rohit felt that Apex offered better career prospects, as it was growing much faster than Zen, which was a relatively small company. Rohit joined as a Senior Programmer at Apex, with a handsome pay hike. He joined Aparna Mehta's five-member team. While she was efficient at what she did and extremely intelligent, she had neither the time nor the inclination to groom her subordinates. Time and again, Rohit found himself thinking of Suresh, his old boss, and of how he had been such a positive influence. Aparna, on the other hand, even without actively doing anything, had managed to significantly lower his motivation levels.

**Questions:**

- a What, according to you, were the reasons for Rohit's disillusionment? Answer the question using Maslow's Hierarchy of Needs.
- b What should Rohit do to resolve his situation? What can a team leader do to ensure high levels of motivation among his/her team members?

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