

# END TERM EXAMINATION

SIXTH SEMESTER [BBA] MAY-JUNE 2014

Paper Code: BBA306

Subject: Entrepreneurship Development

BBA(TTM)306

BBA(MOM)306

Time : 3 Hours

Maximum Marks :75

Note: Attempt any five questions. All questions carry 15 marks each.

- Q1 Why are Entrepreneurship Development Programmes necessary? Describe the phases of an effective EDP. Also mention the various institutes providing EPDs in India.
- Q2 To encourage entrepreneurship among the jobless, educated youth of India, one senior minister said "Raising capital for starting and propagating small scale industry is not difficult in India anymore. The central as well as the State government have plenty of financing schemes for small sectors." Do you agree with the minister's statement? Justify your answer by explaining the financing schemes of various financial institutions to help entrepreneur.
- Q3 Differentiate between an entrepreneur, a manager, an intrapreneur and a corporate entrepreneur with respect to their roles and responsibilities.(Give suitable examples in each case).
- Q4 What are the legal requirements for establishment and registration of a new small scale unit and medium enterprise?
- Q5 Write short note on **any three** of the following:  
(a) Entrepreneurship as a career option  
(b) Traits of an Entrepreneur  
(c) Venture capital sources  
(d) Import substitution
- Q6 Explain the role of an Entrepreneur in bringing about economic growth and Balanced Regional Development of the Country. Give examples to illustrate your answer.
- Q7 Contribution to Indian Economy has to come from Entrepreneurial achievements. Evaluate the statement, signifying the role of Entrepreneurship.
- Q8 What are the various theories of Entrepreneurship? Discuss briefly any two theories with relevant examples.