

GUJARAT TECHNOLOGICAL UNIVERSITY
MBA (AM) – SEMESTER – 8 • EXAMINATION – WINTER - 2016

Subject Code: 4180506**Date: 20/10/2016****Subject Name: Export –Import Policy, Procedure and Documentation****Time:02:30 pm to 05:30 pm****Total Marks: 70****Instructions:**

1. Attempt all questions.
2. Make suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.

- Q.1** (a) Explain the Procedure of Registration for Indian exporter. **07**
 (b) Write an explanatory note on INCOs terms. **07**
- Q.2** (a) What are the various methods of payments for setting international trade transactions? **07**
 (b) What factors affect the international payment terms? Discuss in detail. **07**
- OR**
- (b) Write a detail note on FERA & FEMA also explain its role. **07**
- Q.3** (a) Discuss in detail the role and functions of export marketing organization in India. **07**
 (b) What is the role of WTO in cross border Transaction? **07**
- OR**
- Q.3** (a) What role does RBI play in making available export finance to exporters? **07**
 (b) Discuss types of importers and import clearance procedure. **07**
- Q.4** (a) What do you mean by export finance? What are the various forms of pre-shipment finance? **07**
 (b) What is SEZs? What is the importance of SEZs in industrial development? **07**
- OR**
- Q.4** (a) What do you mean by export price? Explain the various pricing strategies. **07**
 (b) Write a note on following. **07**
1. Duty free import authorization scheme.
 2. The export act.
- Q.5** (a) Discuss in detail the procedure for quality control and pre-shipment inspection for exported goods. **07**
 (b) Explain the role of EPCs in export promotion? What are the various functions of EPCs? **07**
- OR**
- Q.5** (a) What are the various methods of quality control and pre-shipment inspection for exported Goods? **07**
 (b) What is EPCG scheme? What import facility are available under it. **07**
