



10. Missing information that are filled on the basis of preconceptions or sample evidences is termed as  
 A) Inferences B) In group bias  
 C) Implicit judgments D) Informational bias
11. Which of the following is not a reappearance of the unconscious?  
 A) Cheating B) Slips of tongue  
 C) Dreams D) Defence mechanisms
12. Glove Anesthesia is due to a  
 A) Physical Condition B) Psychological Condition  
 C) Sociological Condition D) Multitude of Conditions
13. The principle of hierarchical semantic networks, which states that properties and facts about a node are stored at the highest level possible, is known as  
 A) Cognitive Balance B) Cognitive Economy  
 C) Cognitive Parsimony D) Cognitive Chunking
14. ----- is a plot of confidence against accuracy judgments.  
 A) Calibration Curve B) Falling Curve  
 C) Rising Curve D) Straight Line
15. ----- helps to overcome short-term memory limitations while storing.  
 A) Coding B) Distributed Processing  
 C) Chunking D) Convergence
16. Match the following processes with regard to decisions.  
 a. Decision Analysis 1. Establishes the criteria and options for consideration  
 b. Decision Structuring 2. Gathering and structuring of information optimally  
 c. Decision Making 3. Optimal gathering and integration of information  
 A) a – 2, b – 3, c – 1 B) a – 3, b – 2, c – 1  
 C) a – 3, b – 1, c – 2 D) a – 2, b – 1, c – 3
17. Defining features are also known as  
 A) Essential Characteristics B) Necessary Characteristics  
 C) Unavoidable Characteristics D) Prominent Characteristics
18. Vasopressin is an anti-diuretic hormone manufactured by ----- and secreted by ----- into the blood stream.  
 A) Pituitary, Hypothalamus  
 B) Hypothalamus, Pituitary  
 C) Kidneys, Liver  
 D) Hypothalamus, Liver
19. Which of the following structures in the brain is particularly relevant to emotional reactions?  
 A) Cortex B) Cerebellum C) Neocortex D) Amygdala

20. An underlying attribute that is characteristic of a given individual that makes him more inclined to engage in a particular behaviour than others is known as  
 A) Dispositional Quality                      B) Hereditary Disposition  
 C) Basic Attribute                              D) Conventional Quality
21. The idea that food related signals rather than internal biological states are more important to obese people is contained in the  
 A) Set point Hypothesis                      B) Attributional Hypothesis  
 C) Satiety Hypothesis                         D) Externality Hypothesis
22. Which of the following is not a measure of the strength of the conditioned response?  
 A) Response amplitude                      B) Probability of the response  
 C) Gradient of generalization                D) Response latency
23. As one moves towards an object, the pattern of stimulation across the entire visual field changes resulting in a pattern of ----- which provides crucial information about depth.  
 A) Optic flow                                      B) Optic chiasma  
 C) Optic illusions                                D) Optic convergence
24. Visual Search Task which involves identification of whether a target is present or not in a display, demonstrates the arguments of ----- regarding the perception of primitive visual features in an immediate effortless manner.  
 A) Geoffrey Grossup                            B) Annie Triesman  
 C) Kellman                                         D) Shipley
25. 'Geons', proposed by Irving Biederman, are ----- in nature.  
 A) Unidimensional                              B) Multidimensional  
 C) Tetradiemensional                         D) Three dimensional
26. Top down processing or bottom up processing of information are together known as the result of -----.  
 A) Multidirectional activation                B) Simultaneous activation  
 C) Bidirectional activation                    D) Multimodal activation
27. Loss aversion and risk aversion are terms associated with framing effects that affect  
 A) Problem solving                              B) Risk taking  
 C) Lethargy                                        D) Decision making
28. The underlying structure of the two sentences such as 'The girl hit the ball' and 'The ball was hit by the girl' reflects a difference in their list of  
 A) Emotions                                        B) Perceptions  
 C) Attitudes                                        D) Motivations

29. Social facilitation, inhibition, conformity and obedience come under the general concept
- A) Social Impact                      B) Social Loafing  
C) Social Facilitation                D) Social Inhibition
30. Which of the following is the least important factor in the social influence theory of Latane?
- A) Total number of influences upon the target individual  
B) The political inclination of the target  
C) The power of the individual  
D) The closeness of the individual to the target in space and time
31. The awareness that objects exist independent of our momentary sensory or motoric interactions is known as
- A) Object Permanence                B) Perceptual Neutrality  
C) Perceptual Vigilance              D) Perceptual Causality
32. The set of interrelated concepts and beliefs that we employ whenever we try to make sense of our own behaviour and that of others are subsumed under the head
- A) Theory of Perception                B) Theory of Sensation  
C) Theory of Mind                      D) Theory of Interactions
33. The process by which stimulations of the structures in our sense organs produces neural impulses that represent our internal and external experiences is known as
- A) Selective Vigilance                B) Attention  
C) Sensation                              D) Perception
34. Our retinal images are ----- in nature.
- A) Two dimensional                    B) Three dimensional  
C) Multidimensional                    D) None of the above
35. The term Psychophysics was coined by
- A) Gustav Fechner                      B) Gestalt Psychologist  
C) William Wundt                      D) Freud
36. The diminishing responsiveness of sensory systems to prolonged sensory input is known as
- A) Sensory Inertia                      B) Sensory Vigilance  
C) Sensory Adaptation                D) Tactile Adaptation
37. The systematic tendency of a respondent to favour responding in a particular way because of factors unrelated to the stimulus is known as
- A) Response Bias                        B) Response Fixation  
C) Response Inhibition                D) Response Inertia
38. An initial sensory process reflecting an observer's sensitivity to the strength of the stimulus and a subsequent separate decision process are envisaged in
- A) Classical Psychophysics            B) Sensory Adaptation  
C) Sensory Alertness                    D) Signal Detection Theory

39. The observation that just noticeable difference between stimuli is a constant fraction of the intensity of the standard stimulus is contained in  
 A) Fechner's Law                      B) Weber's Law  
 C) Wundt's Law                        D) None of the above
40. ----- is the process of conversion of physical energy associated with physical stimulus into electrochemical action of the specialized areas of the cortex associated with each sensory domain.  
 A) Transduction                        B) Translucence  
 C) Transmission                        D) Neural imaging
41. The questions associated with the fate of unattended information was first explored by  
 A) Wood & Cowan                      B) Cherry  
 C) Yantis                                 D) Donald Broadbent
42. The Principles of perceptual grouping were extensively studied and explored by  
 A) Gestalt Psychologists                B) Behaviourists  
 C) Cognitive Psychologists              D) Phenomenologists
43. Phi phenomenon is a typical example of  
 A) Depth Perception                      B) Person Perception  
 C) Motion Perception                      D) Space Perception
44. Phonemic restoration is a phenomenon that people experience in a  
 A) Lonely place                          B) Classroom  
 C) Silent room                            D) Large party
45. The phenomenon in which we assume that smaller enclosed objects are moving whereas larger enclosing frames are assumed to be stationary is known as  
 A) Motion parallax                        B) Induced motion  
 C) Phi Phenomenon                        D) Reversible figuring
46. The ultimate function of perception which is to apprehend the outside world as it really exists is achieved through  
 A) Perceptual Constancies                B) Selective Attention  
 C) Recreational Processes                D) Recognitions
47. The acts or behaviour permitted by objects, events and places that influence our perception technically are known as  
 A) Stimulus characteristics              B) Mnemonics  
 C) Affordances                            D) Attributes
48. Prosopagnosia is a very special visual inability to interpret  
 A) Movements                            B) Figures  
 C) Contours                                D) Faces

49. The difference between the power law propounded by Stevens and Fechner's law is only with respect to  
 A) Mathematical expression of the relationship  
 B) Their nature of stimulus  
 C) The nature of responses  
 D) The nature of changes
50. Cocktail party problem demonstrates a well established phenomenon of  
 A) Selective learning  
 B) Selective thinking  
 C) Selective attention  
 D) Selective attribution
51. The systematic biases and errors in human decision making are termed as  
 A) Cognitive mishaps  
 B) Cognitive illusions  
 C) Cognitive delusions  
 D) Cognitive convergences
52. ----- is a measure of intelligence test performance based on an individual's standing in relation to his/her own age mates.  
 A) Mental Age  
 B) IQ  
 C) Deviation IQ  
 D) Mental Ability
53. Stimulating the retina will produce sensations of light, irrespective of whether the stimulus is a beam of light or pressure to the eyeball; this is an evidence of  
 A) Encoding specificity  
 B) Distributed representations  
 C) Doctrine & formal discipline  
 D) Doctrine of specific nerve energies
54. The relation between two sentences whose understanding structures are same but surface structures are different is known as  
 A) Basic Structures  
 B) Paraphrases  
 C) Inner Structures  
 D) None of the above
55. A profound and deeply felt moment in a person's life during which the individual feels at one with the universe is termed as 'peak experience' by  
 A) Adler  
 B) Mc Clelland  
 C) Gazzangia  
 D) Maslow
56. In signal detection experiments, the table that shows the hits, misses and false alarms is referred to as  
 A) Payoff Matrix  
 B) Matrix of Hits  
 C) Matrix of Absence  
 D) Defective Matrix
57. Devices that use negative feedbacks to maintain a stable state of affairs are known as  
 A) Corrective Systems  
 B) Problem Detections  
 C) Servomechanisms  
 D) Self-corrective Machines
58. The process whereby two or more stimuli, that are individually below threshold, start eliciting a reflex through their simultaneous occurrence at different parts of the body is referred to as  
 A) Interactional Summation  
 B) Simultaneous Summation  
 C) Spatial Summation  
 D) Mutual Summation



69. Match the items in List I with items in List II and select the correct answer using the codes given below the lists.

List-I

- a) Hyper amnesia
- b) Archetypes
- c) Fictional Finalism
- d) Identity vs. Role Confusion

List-II

- 1) Adler
- 2) Erikson
- 3) Excess Memory
- 4) Powerful emotional symbols

- A) a – 4, b – 3, c – 2, d – 1
- B) a – 3, b – 4, c – 1, d – 2
- C) a – 2, b – 1, c – 4, d – 3
- D) a – 3, b – 1, c – 4, d – 2

70. According to Adler's personality typology, which links classic Greek notion of temperamental humours and social interest, socially useful people belong to the

- A) Choleric type
- B) Melancholic type
- C) Sanguine type
- D) Phlegmatic type

71. The personality theorist who proposed the nature and size of the interaction between a person's behaviour across situations and their variability is

- A) Watson
- B) Walter Mischel
- C) Cannon
- D) Allport

72. The empirical finding that self generated material is better remembered than externally provided material is known as

- A) Functional Fixedness
- B) Personal Effect
- C) Generation Gap
- D) Generation Effect

73. Which of the following is not a component of the multiple Component Model of working memory?

- A) Phonological loop
- B) Engrams
- C) Visuo-spatial sketchpad
- D) Central Executive

74. The process occurring while a stimulus having seen or heard once, facilitates later recognition of it in an unaware manner is referred to as

- A) Automatic priming
- B) Sequencing
- C) Encoding
- D) Automatic processing

75. Given below are two statements labeled as Assertion (A) and Reason (B). Mark your answer regarding the truth of these statements using the given codes:

Assertion (A): Personality of an individual is the outcome of the unique pattern of traits.

Reason (B): The traits of an individual interact among themselves in a unique way

- A) Both A & B are true and B is the correct explanation of A
- B) Both A & B are true and B is not the correct explanation of A
- C) A is true but B is false
- D) A is false but B is true



76. Households in which both the partners are employed is known as  
 A) Multiple earning households  
 B) Dual earner households  
 C) Mutually compromising households  
 D) Mutually accommodative households
77. The situation that occurs when two people have an unspoken agreement to deny some problematic aspect of reality in order to sustain their relationship is termed as  
 A) Collateral Understanding      B) Coherence  
 C) Collation                          D) Collusion
78. Ingratiation refers to the  
 A) Efforts made to impress others  
 B) Efforts made to make one self likeable to others  
 C) Efforts made to accommodate others  
 D) Efforts to pull down others
79. The idea that an individual's thoughts about a persuasive message rather than the message itself influence attitude change is known as the  
 A) Thought provoking model      B) Cognitive persuasion model  
 C) Elaboration likelihood model   D) Fundamental attribution error
80. As conceived by David Myers, which of the following is not true of American Paradox?  
 A) Material Abundance              B) Social Recession  
 C) Psychological Depression      D) Mental Health
81. Holland's Hexagonal theory of Occupational Choice emphasizes  
 A) Matching personality traits and job environments  
 B) The role of self esteem in job choices  
 C) The unfolding of career interests overtime  
 D) Parental influences upon job choices
82. The unpleasant internal state which arouses when inconsistency among various aspects of knowledge, feelings and behaviour occurs is termed as ----- by Festinger.  
 A) Cognitive Disparity              B) Cognitive Inconsistency  
 C) Cognitive Dissonance          D) Cognitive Chaos
83. In studies of human cognition, diagrams that show the hypothesized flow of information as it is thought to be processed by the human mind are represented through the use of  
 A) Scatter plots                      B) Flow charts  
 C) Scatter diagrams                  D) Pyramidal structures
84. Ideas of reference are generally observed in ----- patients.  
 A) Hysterical                          B) Schizophrenic  
 C) Obsessive-Compulsive          D) Psychosomatic



93. Polygraph is a device that is used for narrowing down the suspects using their ----- when they are responding to the target words.  
 A) Physical arousal                      B) Autonomic arousal  
 C) Cognitive arousal                      D) None of the above
94. Finger prints are ----- in nature.  
 A) Unique              B) Common              C) Specific              D) General
95. Teachable Language Comprehender (TCL) is the earliest of the major modern models of ----- memory.  
 A) Iconic                      B) Semantic  
 C) Phonological loop                      D) Long term
96. Secondary phenomena, derived from real phenomena of experience (such as freedom, dignity, self fulfillment) are referred to as Epiphenomena by  
 A) Gestalt Psychologists                      B) Cognitive Psychologists  
 C) Humanistic Psychologists                      D) Behaviourists
97. Emic (culture specific) and Etic (cross cultural) approaches are generally used by  
 A) Personality Psychologists                      B) Clinical Psychologists  
 C) Psychometricians                      D) Criminologists
98. The concept of 'functional equivalence of traits' is associated with  
 A) Guilford              B) Cattell              C) Allport              D) Eysenck
99. Chronic environmental conditions that place adaptive demands on people are termed as  
 A) Eustress                      B) Ambient stress  
 C) Catastrophies                      D) None of the above
100. The major negative impact of modern technology upon the perceptible improvement in our collective health and happiness is caused by  
 A) Widespread air and water pollution  
 B) Population explosion  
 C) Job dissatisfaction  
 D) Mental and social problems
101. The verbal storage system of working memory is called  
 A) Visuo-spatial sketchpad                      B) Phonological loop  
 C) Articulatory loop                      D) Associative component
102. According to Wundt, conscious experiences are created through the process of apperception. This idea is contained in the concept of:  
 A) Creativity                      B) Creative synthesis  
 C) Convergent synthesis                      D) Perceptual Integration

103. The theory of knowledge that specifies particular instances as unit of representations is termed as  
 A) Feature Set Theory                      B) Filter Theory  
 C) Exemplar Theory                         D) Late Selection Theory
104. The idea that emotions are stored as nodes in semantic memory is contained in the  
 A) Mood congruence theory                B) Mood state dependency theory  
 C) Normatic model view                    D) Network theory of the mood
105. Poor recall of the last word of a list presented in an auditory manner, when immediately followed by another speech sound is termed as  
 A) Interference effect                      B) Mnemonic effect  
 C) Storage defect                            D) Suffix effect
106. Our views of what we are, what we might become and what is important to us is known as  
 A) Self schema                                B) Self esteem  
 C) Self statements                          D) Self instructions
107. Ritalin is a central nervous system stimulant used to treat -----.  
 A) Childhood disorder                      B) Dyslexia  
 C) ADHD                                        D) PKU
108. Shift back to one's earlier delinquent or criminal behaviour after a period of treatment and rehabilitation is known as  
 A) Recurrence    B) Recidivism    C) Regression    D) Relapse
109. Secondary process thinking is associated with the personality component  
 A) Ego    B) Superego  
 C) Rationality                                D) Conscience
110. 'Word salad' can be noticed in  
 A) Criminals                                  B) Neurotics  
 C) Disoriented individuals                D) Psychopaths
111. A deep hypnotic state can be compared with  
 A) Sleep                      B) Drowsiness    C) Confusion    D) Trance
112. The way an organization designs its hierarchy of authority and establishes reporting relationship to link organizational roles and units is subsumed under the head  
 A) Hierarchical Differentiation            B) Structural Differentiation  
 C) Functional Differentiation              D) Vertical Differentiation
113. The ceremonial rites of an organization are generally aimed at the communication of its  
 A) Norms and values                        B) Organizational culture  
 C) Aesthetic sense                          D) Commitment to the society

