à. 5. OrdZ {dkmZ H\$ gmV A\$Jm H\$ {ddMZm H\${OE®

Elaborate the seven components of Science of Living.

What is Contemplation? It is a process of values development, prove it.

- à. 7. ñdñW g_nO Ed§AUdW na EH\$ {Z~ÝY {b{I E\} \} \} Write an essay on "Healthy Society and Anuvrat".
- à. 8. {H\$\tilde{h}t Xmna {\Omega\nur \b{\left} \E\tilde{\beta}\text{Write short notes on any two of the following.
 - (i) Angmà{ej U / Training in Nonviolence
 - (ii) enH\$nhna / Vegetarianism
 - (iii) AnÜ`npE_H\$ djkn(ZH\$ i`pŠVEd H\$\$ {defVnE} The Characteristics of Spiritual - Scientific Personality
 - (iv) OZ brill\$driX/ Jain Cosmology (Lokvad)

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B.COM. THIRD YEAR EXAMINATION, 2016

(Correspondence Course)

PAPER -I: JAIN CULTURE AND VALUE OF LIFE (PART-II)

TIME: 3.00 HRS. MM: 70

निर्देश: किन्हीं पाँच प्रश्नों के उत्तर दीजिए। सभी प्रश्नों के अंक समान हैं।

Note: Attempt any five questions. Each question carries equal marks.

à. 1. Ani_m{H\$goH\$hVoh? O¡Z Xe?Z H\$\$AZøgna Ani_mH\$ ñdê\$n Ed\$àH\$na na àH\$ne S#{bEï&

What do you mean by soul? Explain the nature and types of soul according to Jain Philosophy.

- à. 2. OZ AZHSÝVdnX na EH\$ {Z~ÝY {b{I EW} Write an essay on Jain Non-Absolutism (*Anekantvad*)
- à. 3. OZ ZdVEd na àH\$ne S#(bE\)

 Throw light on Jain nine categories of Truth (Navtattva)
- à. 4. OZ OrdZ eþr goŠ`mVnEn`°h¡? BgH\$s _>> {derFVnE}{b{I E\bark}}

 What do you mean by "Jain Life Style"? Write its main features.

(2) $\sim mh^2 dmV ndaU AÜ^{T} Z H m_h Ed \sim V nB^{T} k$

Explain the importance of external environment analysis.

à. 3. $CU\{\Wm \{dH\mbox{9mg}\ H\mbox{9m}\ PR\mbox{1s}\ H\mbox{9m}\ n[a^m(fV\ H\mbox{$s}\{OE\mbox{1s}\ BZH\mbox{$s}\ ^{r}\Mbox{$s}\ ^{r}\Mbox{$$

Define Entrepreneurship development programme. Explain its role, relevance and achievements in detail.

AWdm/OR

bKw(O&nUr {b{I E/Write short notes on-

- (1) ZdnMma Ed\CÚ_r/Innovation and Entrepreneur.
- (2) CÚ_r H\$ngm_n(OH\$ CÎmaXn(` Ëd/Social responsibility of an Entrepreneur.
- à. 4. Am`mV à{VñWmnZ _| CÚ_r H\$s ^j_H\$m H\$s {ddMZm H\$s{OE'k}

Discuss the role of Entrepreneur in import substitution.

AWdm/OR

EH\$ CÚ_r An(WP\$ d\tilde{O} H\tilde{O} H\tilde{O} H\tilde{O} H\tilde{O} and Jina Adgan H\tilde{M} g\tilde{O}Z H\tilde{G} H\tilde{O} H\tilde{O} H\tilde{O} An(WP\$ d\tilde{O} H\tilde{O} H\til

How an Entrepreneur create employment opportunities for economic growth. Explain in detail.

à. 5. {Z`n# {H\$gr ^r Xe H\$ {dH\$ng H\$ {bE EH\$_hÎdnJ\Phbyhk {Z`n# H\$ d\O __| CÚ_r H\$\$ ^\frac{\cup H\$m ~VnB`kk/Export is a very important aspect for a country's success. Explain the role of Entrepreneur in export promotion.

AWdm/OR

CÚ_r {H\$gr ^r Xe H\$ {dH\$ng H\$ {bE _hËdnU\$h}& CÚ_r H\$s ^{__H\$m H\$m Xe H\$ {dH\$ng _| ` nd XnZ ~VnB` &/ Entrepreneurs are important for any country's success. Explain the contribution of an Entrepreneur in country's devleopment.

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B.COM. THIRD YEAR EXAMINATION, 2016

(Correspondence Course)

PAPER -II: FUNDAMENTAL OF ENTREPRENEURSHIP

TIME: 3.00 HRS. MM: 70

निर्देश :सभी प्रश्नों के उत्तर दीजिए । सभी प्रश्नों के अंक समान हैं । Note : Attempt all questions. Each question carries equal marks.

à. 1. $CU\{VmH\$non[a^nfV H\$sOE VWmCU\{VmH\$s \{bEgm_nfOH\$ VWmAnfWP\$s dnVndaU H\$_hEd H\$nog_PnB`\%$

Define entrepreneurship and explain the importance of social and economic environment for entrepreneurship.

AWdm/OR

bKw@snUr {b{I E/Write short notes on-

- (1) CÚ_r H\$\$ {defVnE} Characteristic of Entrepreneur.
- (2) CÚ{_VmH\$mdV@mZ _|_hËd/Importance of Entrepreneurship in current time.
- à. 2. Adgan| Hô AÜ``Z H\$s Andí`H\$Vm H\$no~VnB`o VWm à $\{V$ `nodr H\$naH\$n| H\$no AnO Hô n[anoù` _| g_PnB`\\\

Explain the requirement of opportunities analysis and also explain the competitive factors in today's perspective.

AWdm/OR

bKw@snUr {b{I E/Write short notes on-

(1) EH\$ BH\$nB°H\$s ñWmnZm H\$ {bE {d{YH\$ And \$\hat{\Gamma}\$ H\$VnE} } }

A legal requirements for establishment of a new unit.

(i)

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- (iii) gaj m~r_m/M.S.
- (iv) n[adV2erb bmJV/Variable Cost

Year	Proft	Sales
2001	50000	200000
2002	70000	300000

- à. 5. {OsnUr H\$am-/Write Short Notes on -
 - (i) {dÎm` {ddaU / Financial Statement
 - (ii) enVZ j Vm AZmmV / Solvency Ratio
- à. 6. gm_Jr {ddaUn H\$s JUZm H\$anik/Calculate Material Variances.

- à. 7. bnMerb ~00>Š`mhi? BgHn _hËd H\mdU2 H\man2 What is flexible budget? Describe its importance?
- à. 8. {ZU®Z _| à~\formalise bol n\formalise H\formalise \formalise \formalise H\formalise n\formalise H\formalise n\formalise \formalise \formalise H\formalise n\formalise \formalise \formalise H\formalise n\formalise \formalise \f
- à. 9. I _ {dMaUn| H\$s JUZm H\$ann/Calculate Labour Variance.

	SQ	SR	AH	AF
Χ	50	5	80	10
Υ	70	10	50	20

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BCOM-18

B.COM. THIRD YEAR EXAMINATION, 2016

(Correspondence Course)

PAPER -III: MANAGEMENT ACCOUNTING

TIME: 3.00 Hrs. MM: 70

निर्देश: किन्हीं पाँच प्रश्नों के उत्तर दीजिए। सभी प्रश्नों के अंक समान हैं।
Note: Attempt any five questions. Each question carries equal marks.

- à. 1. and \$\\$> à dnh {ddaU Š`mhi? Bgobd oH\$ nmVH\$\mu_| H\$go{XI m`\ni\overline{O}}\$ What is cash flow statement? How it will be passed in books of accounts?
- à. 2. Mmbygh(Îm H\$ JUZm H\$am/Calculate Current Assets.

nH\$Y AndV\(^AZmmV\) / Stock Turnover Ratio 4 Time
gH\$b bm\^ AZmmV / Gross Profit Ratio 20%
{~H\$\$ / Sales 400000

A(V_ ñ0)#I(s àm)(^H(s ñ0)#I(s go10,000 A(YH(s h))*/Closing Stock is more than 10,000 over opening stock.

Mmby Xn() Ed 40000/Current Liabilities 40000

Aåb nal AZmmV/Acid Test Ratio = .75

- à. 3. H\$mf àdmh Š`mhj? EH\$ H\$nZr _ BgH\$ _hEd H\$mdU\$ H\$am\begin{align*} What is Fund flow? Describe It's Importance in a company.
- à. 4. JUZm HSam/Calculate
 - (i) bm^ _mlm AZmmV / P/V Ratio
 - (ii) $g_{dANX} = XW/B.E.P.$

à. 8. Ja-g_nH\$(bV bd màUntor goŠ`mVntn`°h;? BgH\$\$ {deffVnte±~VntBE\$\text{k}}\$ What is meant by non - Integral system of accounting? Give its characteristics.

B.COM. THIRD YEAR EXAMINATION, 2016

(Correspondence Course)

PAPER -IV: COST ACCOUNTING

TIME: 3.00 HRS. MM: 70

निर्देश: किन्हीं पाँच प्रश्नों के उत्तर दीजिए। सभी प्रश्नों के अंक समान हैं। Note: Attempt any five questions. Each question carries equal marks.

- à. 1. ZrMoXr JB[©]gMZmgo{ZåZ{b{I V knV H\$\${OE}-
 - (A) $n \mathbb{Z}$... Anke $m m (\sim) n \mathbb{Z}$... Anke n Va (g) n H YY H M A YH V N T Va
 - (X) ñH\$ÝY H\$mÝ`\ZV_ ñVa (`) ñH\$ÝY H\$m AngV ñVa

Calculate the following from the information given below-

- (a) Re-order Quantity (b) Re-order Level (c) Maximum Stock Level
- (d) Minimum Stock Level (e) Average Stock Level
- gMZnE±Information:
- (A) H\$` H\$\$ H\$b bmJV 40 $\hat{\text{e}}$ \$n`oà{V AmXee}
- (~) df@H\$XmamZH\$`10,000BH\$mB@
- (g) H\$`_jë` 100 ê\$n`oà{V BH\$nB©
- (X) ^ÊSmaU bmJV AngV ñOmH\$ H\$m 5 à{VeV
- (`) nnZ...AnXee Ad{Y (g_` gr_ni) AnpgV 20 {XZ, A{YH\$V_ 30 {XZ Ed§Ý`nZV_ 12 {XZ

- (a) Total cost of purchases Rs. 40 per order.
- (b) Purchases during the year 10,000 Units.
- (c) Purchase price Rs. 100 Per unit.
- (d) Storage cost 5% of average inventory.
- (e) Re-order period (lead time): Average 20 days: Maximum 30 days and minimum 12 days.
- (f) Consumption: Average 30 Units per day. Maximum 40 Units per day and Minimum 20 Units per day.
- à. 2. EH\$ CÎm_ bmJV bd m{d{Y i` nna {Z` Î U a I ZoH\$mgmYZ h; d CËnmXZ _| {_Vi` {` Vm àmá H\$aZo_| ghm` Vm H\$aVr h}a {ddMZm H\${OEBc/A good system of costing is the technique of controlling expenditure and helps in bringing economy in production. Discuss.
- à. 3. à_mn g_` 24 KÊQah ¼ JmaÊQ≯ H\$ JB®_OXpr H\$ Xa 30 én`oà{V K§m h¾ andZ àr{_`_`noZmH\$ AÝVJ♥ ~Mm`oJ`og_` H\$ H\$maU EH\$ I {_H\$, ~m-bonb H\$ à^mdr _OXpr Xa 37.50 én`oà{V KÊQm h¾ hëg(d{Y H\$ AÝVJ♥ CVZohr g_` H\$ ~MV H\$ {bE EH\$ I {_H\$, _mbZ H\$ à^mdr à{V KÊQm _OXpr Xa H\$ JUZm H\${OE¼/Standard time is 24 hours. The hourly rate of guaranted wages is Rs. 30. Because of time saved, a worker Mr. Babulal gets an effective hourly wage rate of Rs. 37.50 under Rowan premium plan. For the same saving in time. Calculate the effective hourly rate of wages for a worker Mr. Mohan under Halsey System.
- à. 4. H\$maI mZm Cn[aì` H\$ AdemFU H\$ $\{d^{p} \in \mathbb{Z}_{2n} \times \mathbb{Z}_{2$

Name the different methods of "Absorption of Factory overheads" and explain any four of them giving the merits and demerits of each.

180 BH\$nB`n±é. 72,000 _| ~Mr JB\$\text{N} H\$\text{N} bmJV Amp bm\ ~Vn\/0 h\text{E} EH\$ \{ddaU n \hat{I} \varV_i ma H\$\text{S}\{OE\text{N}} \text{N}

200 Units of an article were produced and the following expenses were incurred-

Materials Consumed Rs. 10,000; Wages Paid Rs. 15,000; Chargeable Expenses Rs. 1,000; Factory Overhead Rs. 13,000; General Overhead Rs. 10,000; Selling and Distribution Overhead Rs. 5,000.

180 Units were sold for Rs. 72,000. Prepare a statement showing total cost and profit made.

- à. 6. Rhim I n/m Š`m h¡? EH\$ Anju®Rhi na bm\ H\$ JUZm H\$aZoH\$ {d{^Þ {d{Y`mH\$nZ-H\$nZ gr h@ CXnhaU Ûmamñnî0;H\$s{OE\k/What is a contract account? What are the different methods of calculating profit on an incomplete contract? Explain with Illustrations.
- à. 7. {ZåZ{b{I V {ddaUnigo_nin _nM©2014 His {bE à{His`m I nivov} na His{OEik CËnnX nyu@nnZoVH\$ EH\$ à{His`m Him CËnnX AJbr n{His`m HimoñWnZnýV[aV {H\$`mOnVmhik/From the following details for the month of March, 2014 prepare process accounts. The output of each process on to next process till its completion:

B.COM. THIRD YEAR EXAMINATION, 2016

(Correspondence Course)

PAPER -V: FINANCIAL MANAGEMENT

TIME: 3.00 HRS. MM: 70

निर्देश : किन्हीं पाँच प्रश्नों के उत्तर दीजिए। सभी प्रश्नों के अंक समान हैं। Note: Attempt any five questions. Each question carries equal marks.

- à. 1. JU7m H\$ank/Calculate
 - (i) AXm Jr Ad{Y {d{Y/Pay back period method
 - (ii) Ang V àË`m` Xa {d{Y/Average rate of return method

àma§^H\$ bmJV/Initial Cost

1,00,000

dn/fis and s>Afon/Annual Cash inflow 20,000

AZwmZV OrdZ H\$mb/Estimated Life

8 Year

- à. 2. {dÎmr` à~§y go Amn Š`mg_PVohm? BgH\$_hîd H\$mdU? H\$anik What do you mean by financial management? Describe it's Importance?
- à. 3. {ZåZ{b{I V Xr JB@gMZmAn| goJUZm H\$an\b-

Calculate from following information:

- (i) n[aMmbZ CVmbH\$/Operating Leverage
- (ii) {dÎm` CVnbH\$/Financial Leverage
- (iii) q§ ŠV CVnbH\$/Combined Leverage

{~H&S/Sales	5,00,000
bmMerb bmJV/Variable Cost	2,00,000
pñWa bmJV/Fixed Cost	1,00,000
ã`mO/Interest	5,000

- à. 4. {ZåZ na {OsnUr H\$ank/Write short note :
 - (i) dnë0a à{V_nZ/Walter Formula.
 - (ii) JnS♥ à{V_nZ/Gordon Formula.
- à. 5. $n p r \sim 00 z go Ann Š m g_P Vo h r n p r \sim 00 z à {H r m H m g {d n V m n n n r 0 > H San r N }$

What do you mean by Capital Budgeting? Explain the procedure of capital budgeting.

à. 6. {ZåZ g§H\$\h\go14% G\$\Un\in\h\s\H\$\s\ +\s\and\colon\vert \colon\vert \co

Compute after Tax cost of 14% debenture from following data which are redeemable after 10 year.

{ZJ®V G\$U nìnH\$s g\$>`nVNo. of Debenture issued -	1,000
A∰\$V_jë`∕Face value -	100
{ZJ®V _jë`∕Issue Price -	90
en/Zr`_ë`/Redeemable Price -	105
{ZJ©Z I MYFloatation Expenditure -	2000
H\$a H\$s Xa/Tax Rate -	35%

- à. 7. {ZåZ na {O\$nUr H\$an\(\frac{1}{2}\) Write Short note -
 - (i) {dÎm` {Z`nOZ/Financial Planning.
 - (ii) dVenZ _ë gMH\$nH\$/Present Value Index.

à. 8. H\$m`@rb n\$Dr H\$s an{e H\$s JUZm H\$ani&

Calculate working capital requirement.

Average Stock of Raw Material	20,000
Work in Progress	14,000
Finished Goods	21,000
Purchase	96,000
Cost of Goods Sold	1,40,000
Sales	1,60,000
Debtor	32,000
Creditor	16,000

df©_| 360 {XZ _mZH\$a JUZm H\$aZr h\$k

Assume 360 days in a year for calculation.

- à. 9. bm'ng go Ann Š`mg_PVoh@ BgHn {d{^Þ à H\$nanh H\$m dU? H\$anna What do you mean by dividend? Explain the different types of dividend.

What do you mean by Inventory control? Describe it's objectives.

What is the importance of channels of distribution?

AWdm/OR

{dkmZ H\$ {d{^P _nÜ`_n H\$ ndUZ H\$ {O` k}}
Describe the various media of advertising.

à. 5. {dH\$`q\$10°2 H\$ CXX6`n| H\$noq_PnB°i&

Explain the objectives of sales promotion.

AWdm/OR

Describe the merits of a successful sales person.

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B.COM. THIRD YEAR EXAMINATION, 2016

(Correspondence Course)
PAPER -VI : PRINCIPLES OF MARKETING

TIME: 3.00 HRS.

MM: 70

निर्देश :सभी प्रश्नों के उत्तर दीजिए। सभी प्रश्नों के अंक समान हैं।
Note: Attempt all questions. Each question carries equal marks.

à. 1. {dnUZ H\$s àH\${V d j d H\$noq_PnB`\u00e4k

Explain the nature and scope of marketing.

AWdm/OR

{dH\$` d {dnUZ _| A\$\forall a \tilde{nni0}>H\$\forall {0}` \tilde{k} Explain the distinction between marketing and selling.

à. 2. Cn^nbVmì`dhma H\$mà^n(dV H\$aZodnboKQH\$m\H\$m dU\var2 H\$s{O`& Describe the factors affecting consumer behavior.

AWdm/OR

CËnnX {Z nOZ Š mh $_i$? CËnnX {Z nOZ H $_S$ {defVnAn $_i$ H $_S$ ndU $\mathcal L$ H $_S$ (O $^{\circ}$ W What is product planning? Describe the characteristics of product planning.

à. 3. EH\$ AÀN: a ~ nÊS> H\$ And î ` H\$ VËdn H\$m dUZ H\$\${O` \&/ Describe the essentials of a good brands.

AWdm/OR

EH\$ CËnnXH\$ H\$_\text{\(\vec{e}\)} \{\text{ZYn&U} \text{H\$\(\vec{m}\)} \alpha^n\(\d\) \H\$\(\d\) \\ Describe the factors affecting price determination of a product.

Describe the main reforms in banking sector in India.

à. 4. ^maVr` ~(H\$J A{Y{Z`_ 1949 H\$m g{dñVma g_PnB`\&}} Explain Indian banking regulation Act 1949.

AWdm/OR

^maVr` ~ $\H\$ H\\$n{Z`\mathred{n}\ na\ bmJy{d{^P ~} H\} A{Y{Z`_m\ H\} mg_PnB`\ k} Explain different Banking Regulation Acts applicable on Indian Banking Companies.

à. 5. ghH\$mar ~H\$ $goAmn Š`mg_PVohP BgH6 {d{^P H$m`n}} d ^{f}H$m H$mog_PmB`ik$

What do you mean by Co-operative bank? Explain their role and functions.

AWdm/OR

{ZåZ na {Q\$n[U`n{b| m}/Write notes on :

- (i) M`ZnË_H\$ gml {Z`∮U Selective Credit Control.
- (ii) gnd ♥{ZH\$ j d H\$s ~H\$ Public Sector Bank.

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B.COM. THIRD YEAR EXAMINATION, 2016

(Correspondence Course)
PAPER -VII: INDIAN BANKING SYSTEM

TIME: 3.00 HRS. MM: 70

निर्देश: सभी प्रश्नों के उत्तर दीजिए। सभी प्रश्नों के अंक समान हैं।
Note: Attempt all questions. Each question carries equal marks.

à. 1. ~#\$ H\$mn[a^m(fV H\$(OE)\& ~#\$\mu\H\$\s g\@MZ\m\H\$\mug_P\nB`\\&\\
Define Bank. Explain structure of Bank.

AWdm/OR

^maVr` [aOd $^{\circ}$ -H\$ H\$ à_\d H\$\text{n} \text{n} H\$\text{m} \text{n} H\$\text{m} \text{m} \text{g}_P\text{n} \text{B}` \text{k} Explain main functions of RBI.}

à. 2. j jìr` Jm_rU ~H\$, ghH\$mar ~H\$ go{H\$g àH\$ma AbJ h;? g_PnB` \ How regional Rural Bank are different from Co-operative Bank? Explain.

AWdm/OR

^maVr` [aOd $^{\mathbb{Q}}$ H\$ H\$ gml {Z`}U Zr{V Š`mh;? {dñVma gog_PnB`\ What is credit control policy of RBI? Explain.

à. 3. ^maVr` [aOd©_H\$ H\$_m>` CXX(i` d BgH\$r g\$\RZ ga\MZm H\$mg_PnB`\& Explain main objective of RBI. Explain organisational structure also. AWdm/OR

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